



# The Internet Place

Your Connection to the World and Beyond!

The Internet Place, Inc.  
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**Rich SurrIDGE**  
**Greater Scranton YMCA**  
706 North Blakely Street  
Dunmore, Pa. 18512

29April 2013

Dear Rich

Thank you for your interest in having us develop and install a custom child security and monitoring system for the Greater Scranton YMCA. We look forward to developing a system that will be exciting in appearance and convey a sense of confidence to your clients generating future interest and daycare sales for The Greater Scranton YMCA. Your Y is exactly the kind of business that we enjoy helping. Growth of your business is one of the goals we have set in designing this system. Ensuring parents that their children will be as secure as possible and, more importantly, providing them with access to view their children throughout the day has been a proven way to grow the daycare side of your business. Though not required, we also would like to offer you the service of our website design and hosting to make integrating the security system as seamless as possible.

As per your request, we have broken down this quote into three sections.

1. Provision of hardware and cameras to equip the second floor daycare areas.
2. Provision of hardware and cameras to equip the first floor daycare areas.
3. Provision of software and hosting needs for the operation security system and making the images available to your clients via the Internet.

We will also provide a quote for our CMS "New in Two" website design and hosting which could be combined on the server hosting the images.

## OBJECTIVE

To develop and implement an exciting, appealing system that will be instrumental in attracting customers to purchase your unique services by making available to them a demonstrable increase in security for their children while presenting them with the ease of mind by being able to monitor their children from their home or workplace.

## SCOPE OF SERVICES

1. Procedures
  - a. System design, development and integration of IP based security system into the current daycare functions.
  - b. Create and host database driven special application systems.
  - c. Provide Enhanced image display system and backup video storage.
2. Training and testing

- a. Upon completion, test the database to assure that it is functioning as designed.
  - b. Provide up to 2 hours of training for the database and security applications.
3. Support
- a. Provide free telephone/web support for 60 days after site launch and training. Charges for on-going support after this period will be evaluated on a case by case basis and will be agreed upon by both parties.
  - b. Application enhancement and modification is billed at \$80.00 per hour when applicable. Minor cosmetic changes or help with a particular page display are not considered as enhancements.

#### APPLICATION HOSTING ON OUR SERVERS.

Updating and serving images simultaneously to multiple users consumes very large amounts of bandwidth. Although the security system could be hosted on local YMCA servers, the bandwidth requirements might make the local YMCA servers run slowly. We can help by removing the largest bandwidth components of client image downloading and application service from local servers and placing them on our high speed servers with unlimited bandwidth. Bandwidth requirements for uploading of the images from the cameras to our servers will require less bandwidth than running the entire system via your local ISP connection.

Cost of hosting this Application on our servers will be \$39.00 per month. Our terms for hosting are: Billing for hosting will begin when the test site is published to the web. You may elect to pay the yearly rate to save the expense of mailing monthly checks. If you elect to use our TipCMS website system and design, the website can be hosted on this same server for no additional charge.

We appreciate the opportunity to develop the application for the YMCA. We look forward to a great relationship in the future.

#### ADDITIONAL AGREEMENT INFORMATION.

- a. System will be set up with the supplied user name and password for both the CMS backroom and the cPanel hosting interface. Modification of the password for security reasons may be necessary. If passwords and usernames are changed you will be notified of the changes providing all accounts are up to date.

Sincerely,

*David M. Clark*

David M. Clark  
President